



2018
LEADERS
of Palm Beach
County

The Leader of

**STRATEGIC
FINANCIAL
SERVICES**

The Fuoco Group
Lou J. Fuoco
Fuoco.com

Lou Fuoco (a.k.a. Luigi) grew up in an Italian neighborhood in New York. A businessman since the age of 15, he started working with clients and got an understanding of their needs and the help they require.

"Most CPAs are considered trusted advisors, but clients are looking for more than tax returns. I realized being a CPA is a business in itself, and I honed in on being the businessman's CPA," Fuoco explains.

With an insatiable desire to learn, combined with an unbridled entrepreneurial spirit, Lou immersed himself with a foundation that opened a world of possibilities for himself and his clients.

A longtime licensed CPA in New York and Florida, Lou is Managing Director and CEO of The Fuoco

Group, a multi-state, professional and financial services organization offering a gamut of financial and tax services from wealth management to exit planning; risk management to commercial lending—all under one roof. What does not appear on the comprehensive list of offerings is the innate gift of being Lou: connecting with people in ways that inspire gratitude and hugs. Lou sits with clients tirelessly to learn about their goals and their mistakes, their assets and their dreams for retirement.

"I truly love what I do. I help clients make their decisions. I am their coach. I ask the right questions. I realign their vision in business so they can achieve what they want to achieve. I teach the value of their business, and help them make the most of their lives... before, during and after tax season.